

DiversityFran Members June 1\_2017

Company	Contact	Title	Phone	Web Address	Incentives
7-Eleven	Isaac Padilla- isaac.padilla@7-11.com	Franchise Mktg Mgr	972-828-7422	<a href="http://www.7-eleven.com">www.7-eleven.com</a>	
Abarakadoodle, Inc	Rosemarie Hartnett - rosemarie@abarakadoodle.com	President/Co-Founder	703-860-6570	<a href="http://www.abarakadoodle.com">www.abarakadoodle.com</a>	
AdviCoach (formerly BAI)	Terry Powell - tpowell@franchisesource.com	President	203-405-2127	<a href="http://www.AdviCoach.com">www.AdviCoach.com</a>	
AlphaGraphics	Dave Buzza- dbuzza@alphagraphics.com	Chief Development Officer	727-374-3793	<a href="http://www.alphagraphics.com">www.alphagraphics.com</a>	15% discount on Franchise Fees
Always Best Care	Michael Newman - mnewman@abc-seniors.com	President & CEO	888-430-2273	<a href="http://www.abc-seniors.com">www.abc-seniors.com</a>	
Baskin-Robbins	Pamela Gore - pam.gore@dunkinbrands.com	Senior Manager, Franchisee Recruitment	781-737-3422	<a href="http://www.dunkinbrands.com">www.dunkinbrands.com</a>	Varies by market
BIG FROG Custom T-Shirts & More	Ron Bender, CFE - RonB@BIGFROG.com	Director of Franchise Development	727-286-8985	<a href="http://www.bigfrog.com">www.bigfrog.com</a>	5% discount off franchise fee
Bonanza Steakhouse	Sunil K. Dewan- sdewan@bonpon.com	VP, Worldwide Franchising	206-295-1145	<a href="http://www.bonpon.com">www.bonpon.com</a>	Discounted initial franchisee fee of \$25,000 (normally \$40,000) and reduced royalties on a tiered level./
BrightStar Franchising LLC	Ruth Chavez - rchavez@brightstarcare.com	Mgr, Qualifications/Online Lead Generations	877-689-6898	<a href="http://www.brightstarcare.com">www.brightstarcare.com</a>	
Burger 21 (Front Burner Brands, Inc)	Dan Stone - dstone@frontburnerbrands.com	VP of Franchise Development	813-881-0055	<a href="http://www.frontburnerbrands.com">www.frontburnerbrands.com</a>	We offer 20% off the initial franchise fee for minorities.
Camp Bow Wow	Heidi Ganahl - hganahl@cbwcorp.com	Founder & CEO	720-259-2249	<a href="http://www.campbowwow.tv">www.campbowwow.tv</a>	
Captain D's	Michael Arrowsmith - michael_arrowsmith@captains.com	Chief Development Officer	615-231-2030	<a href="http://www.captains.com">www.captains.com</a>	Half off the Initial Franchise Fee and 1.5% off the royalty for 2 years.
Caring Transitions	Chris Seman - cseman@caringtransitions.net	President	800-647-0766	<a href="http://www.caringtransitions.net">www.caringtransitions.net</a>	
Carvel International	James Salerno - jsalerno@carvel.com	Vice President of Operations	404-255-3250	<a href="http://www.carvel.com">www.carvel.com</a>	
Central Bark Doggy Day Care	Christopher Gaba- cgaba@centralbarkusa.com	Co-Founder	954-444-8822	<a href="http://www.centralbarkusa.com">www.centralbarkusa.com</a>	
Chick-Fil-A	LaShawn Cartwright - lashawn.cartwright@chick-fil-a.com	Human Resources Consultant	404-765-8000	<a href="http://www.chick-fil-a.com">www.chick-fil-a.com</a>	
Choice Hotels International	Brian Parker - brian_parker@choicehotels.com	Vice President, Emerging Markets & New Development	301-592-5900	<a href="http://www.choicehotels.com">www.choicehotels.com</a>	Numerous incentive plans (Standard incentive, Sleep Inn Incentive and Relicensing Incentive)

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Cinnabon International	Mark Hong - mhong@cinnabon.com	Director, Franchise Development	404-255-3250	<a href="http://www.cinnabon.com">www.cinnabon.com</a>	
Domino's Pizza*	Joe Devereaux - joe.devereaux@dominos.com	Director of Franchise Services	734-930-3267	<a href="http://www.dominos.com">www.dominos.com</a>	1) A 2% reduction in the standard royalty rate and a 1% reduction in advertising fees for new stores for the first year and 2) A 3% reduction in both royalty and advertising fees for the first year for certain purchases with average weekly sales of \$200,000
Drama Kids International	Doug Howard - doug@dramakids.com	President & CEO	866-809-1055	<a href="http://www.dramakids.com">www.dramakids.com</a>	
Dream Vacations/CruiseOne	Alicia Linden - alinden@wth.com	Recruitment Marketing Mgr	954-958-3700	<a href="http://www.cruiseone.com">www.cruiseone.com</a>	10% off the franchise fee
Dunkin' Brands	Pamela Gore - pam.gore@dunkinbrands.com	Sr. Mgr, Franchisee Recruitment	781-737-3432	<a href="http://www.dunkinbrands.com">www.dunkinbrands.com</a>	Special Development incentives - varies by market.
Elmer's Restaurants	Jerry Scott - jerrys@eatatelmers.com	President & CEO	503-252-1485	<a href="http://www.eatatelmers.com">www.eatatelmers.com</a>	
Family Fare	Lee Barnes - lbarnes@familyfarecstores.com	President	919-309-2925 ext 215	<a href="http://www.familyfareconveniencestores.com">www.familyfareconveniencestores.com</a>	We offer a 20% discount off the franchise fee for qualified diverse candidates.
Fantastic Sams	Carmela Hughley - carmela.hughley@dessange-inc.com	Sales & Development	877-838-3831	<a href="http://www.fantasticsams.com">www.fantasticsams.com</a>	25% off the franchise licenses
FASTSIGNS	Mark Jameson - mark.jameson@fastsigns.com	SVP, Franchise Development	214-346-5679	<a href="http://www.fastsigns.com">www.fastsigns.com</a>	45% off the initial franchise fee
Figaro's Pizza*	Ron Berger - ron@figaros.com	CEO	503-371-9318	<a href="http://www.figaros.com">www.figaros.com</a>	We offer a 5% discount on the price of the initial franchise fee of \$1750 on the first franchise purchased
FirstLight Homecare	Bill McPherson - bmcpherson@firstlighthomecare.com	Executive Director Development	513-400-5136	<a href="http://www.firstlighthomecare.com">www.firstlighthomecare.com</a>	5% reduced franchise fee for women & minorities
FreshCoat Painters	Bernard Brozek - bbrozek@freshcoatpainters.com	President	888-214-7917	<a href="http://www.freshcoatpainters.com">www.freshcoatpainters.com</a>	
Furniture Medic*	Michael White- mjwhite@smclean.com	Vice President of Sales	901-597-750	<a href="http://www.furnituremedicfranchise.com">www.furnituremedicfranchise.com</a>	10% discount off franchise fee
Golden Krust Caribbean Bakery & Grill	Herma Hawthorne - herma@goldenkrustbakery.com	Director of Franchise Development	718-655-7878	<a href="http://www.goldenkrustbakery.com">www.goldenkrustbakery.com</a>	
Great Clips, Inc	Beth Caron - beth.caron@greatclips.com	Vice President of Franchise Development	952-746-6414	<a href="http://www.greatclips.com">www.greatclips.com</a>	
Growth Coach	Greg Scheingold - g.scheingold@thegrowthcoach.com	President	800-647-0766	<a href="http://www.thegrowthcoach.com">www.thegrowthcoach.com</a>	
Home Helpers	Emma Dickison - e.dickison@homehelpershomecare.com	President	800-216-4196	<a href="http://www.homehelpers.cc">www.homehelpers.cc</a>	
HomeTask, Inc -see brands below	Jerrold Sessler - jerrold@hometask.com	CEO	206-763-6800	<a href="http://www.hometask.com">www.hometask.com</a>	\$1000 Discount to Franchise Fee

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Freggies					\$1000 Discount to Franchise Fee
Lawn Army					\$1000 Discount to Franchise Fee
Pet Butler					\$1000 Discount to Franchise Fee
Yellow Van Handyman					\$1000 Discount to Franchise Fee
i9 Sports Corporation	Charlie Carnahan - charles.carnahan@i9sportsfranchise.com	Director, Franchise Development	800-975-2937	<a href="http://www.i9sportsfranchise.org">www.i9sportsfranchise.org</a>	
Jomsom Franchise Company	Saurabh Agarwal - franchise_sales@jomsomstaffing.com	Founder & CEO	866-435-4050	<a href="http://www.jomsomfranchise.com">www.jomsomfranchise.com</a>	
JAN-PRO Franchising	Scott Thompson - scott.thompson@jan-pro.com	Vice President	866-336-1780	<a href="http://www.janpro.com">www.janpro.com</a>	
Kahala Corporation - see brands below	Jay Goldstein - jgoldstein@kahalacorp.com	VP, Franchise Development	480-362-4800	<a href="http://www.kahalacorp.com">www.kahalacorp.com</a>	\$45 million in 3rd party dedicated franchise financing.
- Blimpie Subs and Salads	see above				
- Cereality -Cereal Bar & Café	see above				
- Cold Stone Creamery	see above				
- Great Steak	see above				
- NRgize Lifestyle Café	see above				
- Ranch One	see above				
- Samurai Sam's Teriyaki Grill	see above				
- Surf City Squeeze	see above				
- Tacotime	see above				
KFC (YUM! Brands)	Charles Williams - charles.williams@yum.com	Director, Diversity & Inclusion	502-874-2771	<a href="http://www.yum.com">www.yum.com</a>	YUM Minority Lending Assistance program for qualified applicants. YUM will guarantee 25% of the principal of the business loan up to 3 million

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Kinderdance International, Inc	Rebecca Razzano - rebeccarazzano@kinderdance.com	Director, Franchise Development	321-984-4448	<a href="http://www.kinderdance.com">www.kinderdance.com</a>	In-house financing of franchise fee to qualified applicants
Kumon North America	Tom Kuczek - tkuczek@kumon.com	Director, Franchise Relations	201-928-0444	<a href="http://www.kumon.com">www.kumon.com</a>	
Lawn Doctor	Jason Barclay - jasonbarclay@lawndoctor.com	Vice President of Franchising	704-577-5302	<a href="http://www.lawndoctor.com">www.lawndoctor.com</a>	50% discount off License fee currently \$12,000
Lenny's Franchisor, LLC	Ken Kanzaki - kkanzak@lennyscorp.com	Franchise Development Mgr	901-336-4860	<a href="http://www.lennyscorp.com">www.lennyscorp.com</a>	\$5000 discount off the franchise fee
Liberty Tax Service	Martha O'Gorman - martha@libtax.com	Chief Marketing Officer	800-790-3863	<a href="http://www.libertytaxfranchise.com">www.libertytaxfranchise.com</a>	Will finance franchisee fee over 4 years. If the franchisee processes at least 500 Federal income tax returns in their first year and they are in complete compliance with franchise agreement, Liberty Tax will provide guaranteed financing of 50% of the franchise fee.
Little Caesars Enterprises, Inc	Dan Ducharme - dducharme@lcecorp.com	Director of Franchise Development	313-983-6409	<a href="http://www.lcecorp.co">www.lcecorp.co</a>	
Little Land Play Gym Franchise	Ernie Beltz, Jr - ernie@littlelandplaygym.com	Co-Founder, President & CEO	512-827-3601 ext 101	<a href="http://www.littlelandplaygym.com">www.littlelandplaygym.com</a>	\$2000 grand opening marketing spend
MAACO (Driven Brands)	Sung Ohm - sohm@maaco.com	Director, Franchise Sales	800-275-5200	<a href="http://www.maaco.com">www.maaco.com</a>	
McAlister's Deli	Tony Valles - tvalles@mcalistersdeli.com	VP, Franchise and New Concept Development	601-519-8985	<a href="http://www.mcalistersdeli.com">www.mcalistersdeli.com</a>	
Meineke Care Care (Driven Brands)	Ed Pearson - ed.pearson@meineke.com	VP, Franchise Development	704-844.8177	<a href="http://www.meineke.com">www.meineke.com</a>	
Metal Supermarkets Franchising America	Jacqueline Blight - jblight@metalsupermarkets.com	Franchise Support Coordinator	905-362-8226	<a href="http://www.metalsupermarkets.com">www.metalsupermarkets.com</a>	
Millicare	Scott Hunter - scott.hunter@millicare.com	Dir., Franchise Network	888-886-2273	<a href="http://www.millicare.com">www.millicare.com</a>	
Moe's Southwest Grill	Steven Corp - scorp@moes.com	Vice President of Franchise Sales	404-844-8335	<a href="http://www.moes.com">www.moes.com</a>	
Molly Maid, Inc	Tom Raymond - tom.raymond@servicebrands.com	Vice President, Franchise Development	734-822-6281	<a href="http://www.mollymaid.com">www.mollymaid.com</a>	
Alta Mere Toys for Your Car- Moran	see above				
Milex Complete Auto Care - Moran	see above				
Mr. Transmission - Moran	see above				
SmartView Window Solutions - Moran	see above				

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Moran Industries	Peter Baldine - pbaldine@moran.com	President	708-389-5922	<a href="http://www.moranindustries.com">www.moranindustries.com</a>	\$5000 discount to all minority candidates off of franchise fee
NYS Collection Eyewear	Giselle Conheaney - gconheaney@nyscollection.com	Franchise Development Mgr	732-429-1500 ext 1523	<a href="http://www.nyscollection.com">www.nyscollection.com</a>	
Ponderosa Steakhouse	Sunil K. Dewan- sdewan@bonpon.com	VP, Worldwide Franchising	206-295-1145	<a href="http://www.bonpon.com">www.bonpon.com</a>	Discounted initial franchisee fee of \$25,000 (normally \$40,000) and reduced royalties on a tiered level.
Popeyes Louisiana Kitchen	Renee Lewis - renee.lewis@popeyes.com	Director, Development Development	404-459-4592	<a href="http://www.popeyes.com">www.popeyes.com</a>	
Precision Door Service	Suzanne Odisho - sodisho@precisiondoor.net	Marketing & Advertising	321-225-3500	<a href="http://www.precisiondoor.net">www.precisiondoor.net</a>	
Precision Tune Auto Care	Lee Oppenheim - lee.oppenheim@precisionac.com	VP, Franchise Development	800-438-8863	<a href="http://www.precisionac.com">www.precisionac.com</a>	50% off franchise fee.
Relax The Back	Karen Shoeman - karens@relaxtheback.com	Franchise Development Mgr	714-736-7944	<a href="http://www.relaxtheback.com">www.relaxtheback.com</a>	
Salsarita's Inc	Tim Carter - tcarter@salsaritas.com	Director, Franchise Administration	704-540-9497	<a href="http://www.salsaritas.com">www.salsaritas.com</a>	Qualified veterans and minorities will receive a \$5000 reduction in the standard franchise fee.
Schlotsky's	David Wheeler - dwheeler@focusbrands.com	Vice President of Franchise Sales	404-705-2041	<a href="http://www.focusbrands.com">www.focusbrands.com</a>	
Service Brands International	See below				
Molly Maid, Inc	Tom Raymond - tom.raymond@servicebrands.com	Vice President, Franchise Development	734-822-6251	<a href="http://www.mollymaidfranchise.com">www.mollymaidfranchise.com</a>	
Mr. Handyman	see above			<a href="http://www.mrhandyman.com">www.mrhandyman.com</a>	
Protect Painters	see above			<a href="http://www.protectpaintersfranchise.com">www.protectpaintersfranchise.com</a>	
ServiceMaster Clean*	Michael White - mwhite@smclean.com	Vice President of Sales	901-597-7500	<a href="http://www.servicemasterclean.com">www.servicemasterclean.com</a>	15% discount on Franchise Fee
Siempre' Tax+	Laura Contreras Rowe - laura.rowe@libtax.com	Chief Operating Officer (COO)	757-453-6096	<a href="http://www.libtax.com">www.libtax.com</a>	
Sparkle Wash	Thomas Yuhas, MA - yuhas@sparklewash.com	VP, Franchise Development	216-464-4212	<a href="http://www.sparklewash.com">www.sparklewash.com</a>	\$5000 discount on franchise fee
STEM for Kids	Moni Singh - msingh@stemforkids.net	President	866-991-7053	<a href="http://www.stemforkids.com">www.stemforkids.com</a>	Discount of \$3000 on the initial franchise fee for US racial/ethnic minorities.
Tasti D-Lite	John Wuycheck - jwuycheck@tastidlite.com	Franchise Development	615-550-3112	<a href="http://www.tastidlite.com">www.tastidlite.com</a>	

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The Maids International, Inc	Ronn Cordova - rcordova@maids.com	Vice President	435-251-9111	<a href="http://www.maid.com">www.maid.com</a>	\$4000 discount to minority/women franchisees
The Melting Pot (Front Burner Brands, Inc)	Dan Stone - dstone@frontburnerbrands.com	VP, Franchise Development	813-881-0055	<a href="http://www.frontburnerbrands.com">www.frontburnerbrands.com</a>	20% off the initial franchise fee for minorities.
Valpak	Rick McElwain - rick_mcelwain@valpak.com	Senior Vice President, Franchise Development	727-399-5434	<a href="http://www.valpak.com">www.valpak.com</a>	
Vanguard Cleaning Systems	Eric Last - elast@vanguardcleaning.com	Director, Franchise Development	650-594-1500 ext 404	<a href="http://www.vanguardcleaning.com">www.vanguardcleaning.com</a>	
Villa Enterprises	Adam Torine - atorine@villaenterprises.com	Vice President, Franchise Development	973-695-0913	<a href="http://www.villaenterprises.com">www.villaenterprises.com</a>	\$1000 off the IFF
(The) Woodhouse Day Spa	Derrick Garrett - derrick@woodhousespas.com	Vice President, Franchise Development	361-570-7772	<a href="http://www.woodhousespas.com">www.woodhousespas.com</a>	Will offer \$5000 off the initial franchise fee for a single unit and \$3000 off multiple units.
<b>Suppliers</b>					
Bankers One Capital	Reginald Heard - rheard@bankers1capital.com	President & CEO	203-791-9998	<a href="http://www.bankers1capital.com">www.bankers1capital.com</a>	
Benetrends	Steve Stovall - sstovall@benetrends.com	Vice President, Business Dev	267-328-1304	<a href="http://www.benetrends.com">www.benetrends.com</a>	
Business Alliance, Inc	Annette Evans - aevans@businessallianceinc.com	Affiliate Service Manager	800-557-4850 ext 202	<a href="http://www.businessallianceinc.com">www.businessallianceinc.com</a>	
	Linda King - lhking@franchisepointe.com				
Franchise America Finance	Ronald Feldman - rfeldman@franchiseamericafinance.com	CEO	610-668-9780	<a href="http://www.franchiseamericafinance.com">www.franchiseamericafinance.com</a>	
Franchise Opportunity Specialist	Anne Barr, CFE - abarr@franchiseopportunityspecialist.com	President	972-786-0019	<a href="http://www.franchiseopportunityspecialist.com">www.franchiseopportunityspecialist.com</a>	
FranChoice	Andrew Horton - ahorton@franchoice.com	VP, Franchise Development	952-345-8427	<a href="http://www.franchoice.com">www.franchoice.com</a>	
FranNet	Todd Bingham - tbingham@frannet.com	VP of Operations	502-753-2380	<a href="http://www.frannet.com">www.frannet.com</a>	
Gordon & Rees, LLP	Roger M. Quinland - rquinland@gordonrees.com	Partner	516-880-0202	<a href="http://www.gordonrees.com">www.gordonrees.com</a>	
Pango Financial	Candice Caruso - service@pangofinancial.com	President	855-949-7264	<a href="http://www.pangofinancial.com">www.pangofinancial.com</a>	By entering code "DIVERSE" a savings of 20% will be applied for the engagement of the Dream Spark plan.
Qvinci Software	Alvar Centers - acenters@qvinci.com	Strategic Accounts & Partnerships	972-814-8206	<a href="http://www.qvinci.com">www.qvinci.com</a>	

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The Entrepreneur's Source	Terry Powell - <a href="mailto:terry@FranchiseSource.com">terry@FranchiseSource.com</a>	Brand President	203-405-2127	<a href="http://www.thesource.com">www.thesource.com</a>	